

2009 Preferential Sport Rates prepared for: **Yachting NZ**

| <u>Northland</u> | SPORT1 | SPORT2 | RACK |
|--|-------------|------------|-------------|
| Copthorne Hotel and Resort Bay of Islands | | | |
| Run of House Room | HIGH 150.00 | LOW 69.00* | RACK 385.00 |
| * Applies to bookings from April - October 2009, rates per person and include breakfast (twin share) | | | |
| Kingsgate Hotel Autolodge Paihia | | | |
| Run of House Room | HIGH 105.00 | LOW 95.00 | RACK 215.00 |
| Kingsgate Hotel Whangarei | | | |
| Run of House Room | HIGH 135.00 | LOW 135.00 | RACK 210.00 |
| Copthorne Hotel & Resort Hokianga | | | |
| Run of House Room | HIGH 145.00 | LOW 95.00 | RACK 290.00 |
| <u>Auckland</u> | | | |
| Copthorne Hotel Harbourcity Auckland | | | |
| Run of House Room | HIGH 130.00 | LOW 120.00 | RACK 280.00 |
| Copthorne Hotel Anzac Avenue Auckland | | | |
| Run of House Room | HIGH 120.00 | LOW 110.00 | RACK 260.00 |
| Kingsgate Hotel Parnell Auckland | | | |
| Run of House Room | HIGH 100.00 | LOW 90.00 | RACK 240.00 |
| <u>Waikato & Bay of Plenty</u> | | | |
| Kingsgate Hotel Hamilton | | | |
| Run of House Room | HIGH 90.00 | LOW 90.00 | RACK 250.00 |
| Millennium Hotel Rotorua | | | |
| Run of House Room | HIGH 140.00 | LOW 130.00 | RACK 340.00 |
| Kingsgate Hotel Rotorua | | | |
| Run of House Room | HIGH 100.00 | LOW 90.00 | RACK 205.00 |
| <u>Taupo, Manawatu & Wairarapa</u> | | | |
| Millennium Hotel Manuels | | | |
| Run of House Room | HIGH 185.00 | LOW 160.00 | RACK 350.00 |
| Copthorne Hotel Taupo | | | |
| Run of House Room | HIGH 140.00 | LOW 130.00 | RACK 320.00 |
| Kingsgate Hotel Palmerston North | | | |
| Premium Room - Tower Block | HIGH 115.00 | LOW 100.00 | RACK 220.00 |
| ROH Room | 75.00 | 75.00 | |
| Copthorne Hotel and Resort Solway Park Masterton | | | |
| Run of House Room | HIGH 135.00 | LOW 125.00 | RACK 250.00 |
| Kingsgate Hotel Avenue Wanganui | | | |
| Run of House Room | HIGH 115.00 | LOW 100.00 | RACK 200.00 |
| Copthorne Hotel Grand Central New Plymouth | | | |
| Run of House Room | HIGH 165.00 | LOW 165.00 | RACK 255.00 |

Wellington

Copthorne Hotel Oriental Bay Wellington

| | HIGH | LOW | RACK |
|------------------------------------|--------|--------|--------|
| Standard - Roxburgh - (rates from) | 130.00 | 130.00 | 335.00 |

Kingsgate Hotel Wellington

| | HIGH | LOW | RACK |
|--------------|--------|--------|--------|
| Run of House | 120.00 | 100.00 | 225.00 |

West Coast & Nelson

Kingsgate Hotel Greymouth

| | HIGH | LOW | RACK |
|-------------------|--------|-------|--------|
| Run of House Room | 105.00 | 85.00 | 215.00 |

Copthorne Hotel Marlborough

| | HIGH | LOW | RACK |
|-------------------|--------|--------|--------|
| Run of House Room | 125.00 | 105.00 | 220.00 |

Christchurch

Millennium Hotel Christchurch*

| | HIGH | LOW | RACK |
|----------------------------------|---------|---------|--------|
| Superior Room (*NB - Rates from) | 180.00* | 165.00* | 370.00 |

Copthorne Hotel Central Christchurch

| | HIGH | LOW | RACK |
|-------------------|--------|--------|--------|
| Run of House Room | 130.00 | 120.00 | 310.00 |

Copthorne Hotel Durham Street Christchurch

| | HIGH | LOW | RACK |
|-------------------|--------|--------|--------|
| Run of House Room | 130.00 | 120.00 | 310.00 |

Copthorne Hotel Commodore Christchurch Airport

| | HIGH | LOW | RACK |
|-------------------|--------|--------|--------|
| Run of House Room | 140.00 | 125.00 | 355.00 |

Otago & Southland

Millennium Hotel Queenstown

| | HIGH | LOW | RACK |
|-------------------|--------|--------|--------|
| Run of House Room | 140.00 | 130.00 | 370.00 |

Copthorne Hotel and Resort Lakefront Queenstown

| | HIGH | LOW | RACK |
|-------------------|--------|--------|--------|
| Run of House Room | 130.00 | 120.00 | 275.00 |

Kingsgate Hotel Terraces Queenstown

| | HIGH | LOW | RACK |
|-------------------|--------|-------|--------|
| Run of House Room | 100.00 | 90.00 | 230.00 |

Kingsgate Hotel Brydone, Oamaru

| | HIGH | LOW | RACK |
|-------------------|--------|-------|--------|
| Run of House Room | 100.00 | 90.00 | 165.00 |

Kingsgate Hotel Dunedin

| | HIGH | LOW | RACK |
|-------------------|--------|-------|--------|
| Run of House Room | 115.00 | 95.00 | 250.00 |

Kingsgate Hotel Te Anau

| | HIGH | LOW | RACK |
|-------------------|-------|-------|--------|
| Run of House Room | 90.00 | 80.00 | 220.00 |

TERMS AND CONDITIONS FOR SPORT RATES

Millennium, Copthorne and Kingsgate Hotels and Resorts provide accommodation rates at all their properties on the following understanding:

1. Unless otherwise stated, rates are in New Zealand dollars and are quoted on a per room, per night basis in single, double or twin occupancy and include New Zealand Government Goods & Services tax (GST) presently 12.5%.
2. Reservations Guarantee: All confirmed reservations will be held until 6:00pm on the arrival date unless the reservation has been guaranteed in writing or by credit card. Any guaranteed reservations that are not cancelled incur a "no-show" fee equivalent to the first nights accommodation. This will be either charged to the guaranteed credit card number or invoiced for payment.
3. Payment Terms: Unless otherwise agreed, all charges will be paid to the hotel in full upon check-out.
4. Millennium, Copthorne and Kingsgate Hotels and Resorts reserve the right to adjust these rates with 30 days notice.
5. These rates and other associated benefits will remain confidential between the two parties.
6. High and Low season dates vary between individual Hotels. Please enquire at time of booking
7. These rates are available from 1 January to 31 December 2009
8. Rates are net non commissionable
9. Rates are subject to availability